

Guideline Overview

Loans meeting the parameters outlined in these guidelines are consistent with the Dodd Frank Wall Street Reform Act Ability to Repay (ATR), Qualified Mortgage (QM) and TRID requirements. Documentation standards are designed so that loans are made to borrowers who have demonstrated the ability and have the capacity to repay the debt thus satisfying Ability-to-Repay standards.

Program Qualifications

This program offers a fixed rate option and an ARM option. Loans in this program must be run through AUS whereby a DU Approve or LPA Accept recommendation is required. Loans must be "ineligible" due to loan amount only. Loans must follow and meet all requirements of the DU or LPA approval in addition to any overlays referenced in these guidelines. Where these guidelines are silent, default to Fannie Mae guidelines.

Purchase & Rate/Term Refinance – Primary Residence							
Units	FICO	LTV <mark>1</mark>	Loan Amount	DTI	Reserves (mos)	Housing History	Credit Event (mos)
SFR/PUD, 2-4 unit	700	<mark>90%</mark>	\$4 500 000	Loan Amt ≤ \$1MM = Per AUS			
	<mark>680</mark>	<mark>85%</mark>	\$1,500,000		Loan Amt > \$1MM = greater of 3 mos		
	<mark>660</mark>	80%	F00 /	E00 /	or AUS 50% Loan Amt > \$2MM = greater of 6 mos or AUS Loan Amt > \$3MM = greater of 12	Per AUS	Per AUS
SFR/PUD Condo or	700	<mark>85%</mark>	\$2,000,000	,000,000			
2-4 unit	720	<mark>80%</mark>	\$2,500,000 \$3,000,000				
2-4 UIII	740	<mark>75%</mark>		mos or AUS			
	<mark>740</mark>	<mark>70%</mark>	<mark>\$3,500,000</mark>				

Cash-Out Refinance – Primary Residence							
Units	FICO	LTV	Loan Amount	DTI	Reserves (mos)	Housing History	Credit Event (mos)
	<mark>680</mark>	80%	\$1,000,000	<mark>50%</mark>	Loan Amt ≤ \$1MM = Per AUS 50% Loan Amt > \$1MM = greater of 3 mos or AUS	Per AUS	Per AUS
SFR/PUD, Condo, or	<mark>700</mark>	75%	\$1,500,000				
<mark>2-4 unit</mark>	<mark>700</mark>	70%	\$2,000,000				

Purchase & Rate/Term Refinance – Second Home							
Units	FICO	LTV	Loan Amount	DTI	Reserves (mos)	Housing History	Credit Event (mos)
SFR/PUD	<mark>680</mark>	<mark>80%</mark>	\$1,500,000	50%	Loan Amt ≤ \$1MM = Per AUS 50% Loan Amt > \$1MM = greater of 3 mos	Per AUS	Per AUS
or Condo	<mark>700</mark>	<mark>75%</mark>	<mark>\$2,000,000</mark>	<mark>50%</mark>	or AUS		

	Cash-Out Refinance – Second Home						
Units	FICO	LTV	Loan Amount	DTI	Reserves (mos)	Housing History	Credit Event (mos)
SFR/PUD	<mark>700</mark>	<mark>75%</mark>	<mark>\$1,000,000</mark>		Loan Amt ≤ \$1MM = Per AUS		
SFR/PUD	720	70%	¢4 500 000	<mark>50%</mark>	Loan Amt > \$1MM = greater of 3 mos	Per AUS	Per AUS
Condo	720	<mark>65%</mark>	\$1,500,000		or AUS		

Purchase & Rate/Term Refinance – Investment Property							
Units	FICO	LTV	Loan Amount	DTI	Reserves (mos)	Housing History	Credit Event (mos)
SFR/PUD,Condo or 2-4 unit	<mark>700</mark>	<mark>75%</mark>	\$1,500,000	<mark>50%</mark>	Loan Amt ≤ \$1MM = Per AUS Loan Amt > \$1MM = greater of 3	Per AUS	Per AUS
	<mark>700</mark>	<mark>70%</mark>	<mark>\$2,000,000</mark>		mos or AUS		

Cash-Out Refinance – Investment Property							
Units	FICO	LTV	Loan Amount	DTI	Reserves (mos)	Housing History	Credit Event (mos)
SFR/PUD, or <mark>2-4 unit</mark>	<mark>700</mark>	60%	\$1,500,000	<mark>50%</mark>	Loan Amt ≤ \$1MM = Per AUS Loan Amt > \$1MM = greater of 3 mos	Per AUS	Per AUS
Condo	720	60%			or AUS		

Footnotes:

¹ LTV > 85% allowed for purchase transactions only

11/11/2021

Wholesale Lending



Product Codes

Product Code	Fixed
JF30M	Jumbo 30 Year Fixed
Product Code	ARM
JA07M	Jumbo 7/6 SOFR ARM

Eligibility Requirements

Adjustable Rate							
Details	Interest Rate Adjustment Caps	5/1/5 – Initial: 5% up; S	ubsequent: 1% up/down; Lifetime: 5% up				
	Margin	See rate sheet					
	Rounding	To the nearest one-eigh	To the nearest one-eighth of one percentage point (0.125%)				
	Index	SOFR					
	Lookback	45 days					
	Interest Rate Floor	Subject to minimum ma	argin and caps				
	Reset Period	6 months					
	Conversion Option	None					
	Assumption	Not allowed					
	Qualifying Rate: 7/6 ARM qu						
Age of Documentation	Credit Report: Must be not m	ore than 120 days old on th	ne Note Date.				
	 income/asset documents are in the loan file, the most recent document is used to determine whether it meets the age requirement. For example, when two consecutive monthly bank statements are used to verify a depository asset, the date of the most recent statement must be no more than 60 days old on the note date <u>Appraisal</u>: The property must be appraised within 12 months that precede the date of the note and mortgage. When an appraisal report will be more than four months old on the date of the note and mortgage, regardless of whether the property was appraised as proposed or existing construction, the appraiser must inspect the exterior of the property and review current market data to determine whether the property has declined in value since the date of the original appraisal. This inspection and results of the analysis must be reported on the Appraisal Update and/or Completion Report (Form 1004D). If the appraiser indicates on the Form 1004D that the property value has declined, then the lender must obtain a new appraisal for the property. If the appraiser indicates on the Form 1004D that the property value has not declined, then the lender may proceed with the loan in process without requiring any additional fieldwork. 						
	<u>Note</u> : The appraisal update must occur within the four months that precede the date of the note and mortgage. The original appraiser should complete the appraisal update, however lenders may use substitute appraisers. When updates are completed by substitute appraisers, the substitute appraiser must review the original appraisal and express an opinion about whether the original appraiser's opinion of market value was reasonable on the date of the original appraisal report. The lender must note in the file why the original appraiser was not used.						
Appraisal		an Amount	Appraisal Requirement				
		\$1,500,000	One Full Appraisal				
		\$1,500,000	Two Full Appraisals				
	 Additional Collateral Valuation Requirements (when a second appraisal is not obtained): Option 1: A Fannie Mae Collateral Underwriter (CU) appraisal review that meets the following:						
		aisal is required whereby th	RR/CDA is more than 10% below the appraised valu ne lower of the two values must be utilized for LTV				
11/11/2021		Wholesale Lending	Page 2	I of 1			

11/11/2021

Wholesale Lending



1			
	When 2 full appraisals are obtained, the lower of th the sales price is lower than both appraisals (in whi		
	Appraisal must meet all requirements of DU or LPA allowed.	with one exception: Appraisal wai	ivers (PIW/ACE) are <u>NOT</u>
	Properties Located in a Disaster Area:		
	For loans secured by properties appraised in a Pre inspection of the subject property is required.	sidential/State or FEMA declared di	isaster area, an exterior
	The original appraiser should perform the inspectio		
	 The subject property is free from damage If the re-inspection indicates damage: The repairs are required to be completed Report), with photos of interior, exterior, a 	I. Form 1004D/442 (Appraisal Upda	ate and/or Completion
	Marketability and value remain the same		
Assets	Unless otherwise noted below, Fannie Mae guidelin	nes apply. In addition, all AUS requ	uirements must be met.
	Cryptocurrency (e.g. Bitcoin and Ethereum) may N	OT be used for funds to close or rea	serves.
	<u>Reserves</u>		
	Loan Amount ≤ \$1,000,000	Reserves R Per A	
	> \$1,000,000 and ≤ \$2,000,000	Greater of 3 month	ns PITIA or AUS
	> \$2,000,000 and ≤ \$3,000,000	Greater of 6 month	
	<mark>> \$3,000,000</mark>	Greater of 12 mont	hs PITIA or AUS
	as the below limitations:		
	Occupancy Lype	I TV	Maximum IPC
	Occupancy Type Primary Residence and Second Home	LTV Greater than 75%	Maximum IPC 6%
	Primary Residence and Second Home	Greater than 75% <mark>≤ 75%</mark>	<mark>6%</mark> <mark>9%</mark>
Borrower Eligibility	Primary Residence and Second Home Investment Property	Greater than 75%	<mark>6%</mark>
Borrower Eligibility	Primary Residence and Second Home Investment Property Eligible: U.S. Citizen Permanent Resident Alien Copy of Green Card (Form I-5: Non-Permanent Resident Alien	Greater than 75% ≤ 75% All LTV's 51) required.	6% 9% 2%
Borrower Eligibility	Primary Residence and Second Home Investment Property Eligible: • U.S. Citizen • Permanent Resident Alien • Copy of Green Card (Form I-5: • Non-Permanent Resident Alien • Acceptable visa types: E-1, E- • O-1, O-2, P-1 to P-3 and TN • Must have valid SSN • In lieu of a Visa, an Unexpired and a letter from the employer are required.	Greater than 75% ≤ 75% All LTV's 51) required. -2, E-3, G-1, G-2, G-3, G-4, G-5, H- Employment Authorization Docume or a verification of employment refl	6% 9% 2% 1B, H-1C, I, L-1A, L-1B, ent (EAD), or I-94 or I-797; ecting continuance is likely
Borrower Eligibility	Primary Residence and Second Home Investment Property Eligible: • U.S. Citizen • Permanent Resident Alien • Copy of Green Card (Form I-5: • Non-Permanent Resident Alien • Acceptable visa types: E-1, E- • O-1, O-2, P-1 to P-3 and TN • Must have valid SSN • In lieu of a Visa, an Unexpired and a letter from the employer are required. • Funds for down payment, closi institution. Any funds to close t require documentation of source	Greater than 75% ≤ 75% All LTV's 51) required. -2, E-3, G-1, G-2, G-3, G-4, G-5, H- Employment Authorization Docume	6% 9% 2% 1B, H-1C, I, L-1A, L-1B, ent (EAD), or I-94 or I-797; ecting continuance is likely ld in a U.S. financial financial institution will ts must be translated by
Borrower Eligibility	Primary Residence and Second Home Investment Property Eligible: • U.S. Citizen • Permanent Resident Alien • Copy of Green Card (Form I-5: • Non-Permanent Resident Alien • Acceptable visa types: E-1, E- • O-1, O-2, P-1 to P-3 and TN • Must have valid SSN • In lieu of a Visa, an Unexpired and a letter from the employer are required. • Funds for down payment, close t require documentation of source an Underwriting approved tran	Greater than 75% ≤ 75% All LTV's 51) required. 2, E-3, G-1, G-2, G-3, G-4, G-5, H- Employment Authorization Docume or a verification of employment refl ing costs, and reserves must be hel hat were transferred from a foreign ce of funds. All supporting documer slator or a disinterested third party,	6% 9% 2% 1B, H-1C, I, L-1A, L-1B, ent (EAD), or I-94 or I-797; ecting continuance is likely ld in a U.S. financial financial institution will ts must be translated by
Borrower Eligibility	Primary Residence and Second Home Investment Property Eligible: • U.S. Citizen • Permanent Resident Alien • Copy of Green Card (Form I-5: • Non-Permanent Resident Alien • Acceptable visa types: E-1, E- • O-1, O-2, P-1 to P-3 and TN • Must have valid SSN • In lieu of a Visa, an Unexpired and a letter from the employer are required. • Funds for down payment, closi institution. Any funds to close trequire documentation of sourr an Underwriting approved tran dollars. • Inter Vivos Revocable Trust (must meet	Greater than 75% ≤ 75% All LTV's 51) required. 52, E-3, G-1, G-2, G-3, G-4, G-5, H- Employment Authorization Docume or a verification of employment refle hat were transferred from a foreign ce of funds. All supporting documer slator or a disinterested third party, Fannie Mae guidelines)	6% 9% 2% 1B, H-1C, I, L-1A, L-1B, ent (EAD), or I-94 or I-797; ecting continuance is likely ld in a U.S. financial financial institution will ts must be translated by

Wholesale Lending



COVID-19 Attestation	All borrowers must sign and date Impac's COVID-19 Attestation with regard to forbearance and the borrower's ability to repay the loan.
Credit	DU or LPA determines acceptability of the borrower's credit. A DU Approve or LPA Accept recommendation is
	required whereby the only "ineligible" reason can be for the loan amount exceeding Conforming loan limits. All credit-related findings on the AUS cert must adhered to.
	<u>Forbearance (COVID-19):</u> Lenders must continue to review the borrower's credit report to determine the status of all mortgage loans. In addition to reviewing the credit report, the lender must also apply due diligence for each mortgage loan on which the borrower is obligated, including co-signed mortgage loans and mortgage loans not related to the subject transaction, to determine whether the payments are current as of the note date of the new transaction. For the purposes of these requirements, "current" means the borrower has made all mortgage payments due in the month prior to the note date of the new loan transaction by no later than the last business day of that month. Examples of acceptable additional due diligence methods to document the loan file include:
	 A loan payment history from the servicer or third-party verification service A payoff statement (for mortgages being refinanced),
	 The latest mortgage account statement from the borrower, and A verification of mortgage.
	A borrower who is not current and has missed payments on any mortgage loan is eligible for a new mortgage loan if those missed payments were resolved in accordance with the requirements below:
	• <u>Reinstatement</u> : If the borrower resolved missed payments through a reinstatement, they are eligible for a new mortgage loan. The lender must document the source of funds in accordance with eligible sources of funds in FNMA's Selling Guide if the reinstatement was completed after the application date of the new transaction. Proceeds from a refinance may not be used to reinstate any mortgage loan.
	 Loss Mitigation Solution: If outstanding payments will be or have been resolved through a loss mitigation solution, the borrower is eligible for a new mortgage loan if they have made at least three timely payments as of the note date of the new transaction as follows:
	 For a repayment plan, the borrower must have made either three payments under the repayment plan or completed the repayment plan, whichever occurs first. Note that there is no requirement that the repayment plan be completed. For a payment deferral, the borrower must have made three consecutive timely payments
	 following the effective date of the payment deferral agreement. For a modification, the borrower must have completed the three-month trial payment period. For any other loss mitigation solution not listed above, the borrower must have successfully completed the program, or made three consecutive full payments in accordance with the program.
	 Verification that the borrower has made the required three timely payments may include: A loan payment history from the servicer or third party verification service, The latest mortgage account statement from the borrower, and A verification of mortgage
	If these requirements are met on an existing mortgage loan being refinanced, the new loan amount can include the full amount required to satisfy the existing mortgage.
Documentation	All income and asset documentation must be dated prior to the Note Date (e.g. paystubs, bank/account statements, etc.). In addition, when the borrower(s) is required to sign and/or date any document, that document must be signed and/or dated prior to the Note Date. The signature/date on the document cannot be obtained at closing. Examples include but are not limited to the following: Personal and business tax returns
	Credit inquiry letters
	 Letters of explanation Gift letters
	Lease agreements
Escrows	Purchase contracts/addendums/counter offers Unless required by applicable state law, escrow waivers are permitted. Escrows for flood insurance (if subject
	located in a flood zone) are required. Escrow holdbacks not permitted.
Fraud Report	A third-party fraud report is required to identify any borrower information discrepancies and indications of possible fraudulent activity.
Geographical Locations/Restrictions	Ineligible States: DE, MA, ME, MO, WY
	Additional Restrictions: <u>Hawaii</u> : Lava zones 1 and 2 <u>not</u> eligible. <u>Illinois: Illinois Land Trust not allowed.</u>
	 <u>New York</u>: CEMA not allowed. <u>Texas</u>: 50(a)(6) not permitted.
11/11/2021	Wholesale Lending Page 4 of 14

11/11/2021

Wholesale Lending

Page 4 of 14



Income/Employment	Income Documentation:
income/Employment	Income documentation requirements are determined by DU or LPA but generally include the following:
	 <u>Employment Income</u>: Current paystub + prior 2 years W2's
	 <u>Self-Employment Income</u>: Most recent 2 year's personal (and business if applicable) tax returns
	Ineligible income types:
	Employment offers and contracts
	Future/projected income
	Income commencing after note date
	Employment Income:
	Refer to the following sections in FNMA's Selling Guide for requirements:
	Section B3-3.1-01 General Income Information
	 Section B3-3.1-02 Standards for Employment Documentation
	<u>Section B3-3.1-03 Base Pay (Salary or Hourly), Bonus and Overtime Income</u>
	Section B3-3.1-04 Commission Income Section B2-3.1-05 Secondary Employment Income (Second Job and Multiple Jobe) and Secondary
	Section B3-3.1-05 Secondary Employment Income (Second Job and Multiple Jobs) and Seasonal Income
	Other Income:
	Refer to FNMA's Section B3-3.1-09 Other Sources of Income for requirements.
	Rental Income
	Refer to FNMA's <u>Section B3-3.1-08 Rental Income</u> for requirements. If a departure residence situation, an
	executed lease + a security deposit is required. Otherwise, the borrower must qualify with the full PITIA.
	Self-Employment Income:
	The mortgage file must include a written analysis of the self-employed income amount and justification of the
	determination that the income used to qualify the Borrower is stable.
	At a minimum, the following additional documentation must be obtained:
	 At a minimum, the following additional documentation must be obtained: An audited or unaudited year-to-date (YTD) profit and loss statement that is signed by the Borrower
	and reports business revenue (i.e. gross receipts or sales), expenses and net income. The information
	in the YTD profit and loss statement must cover the most recent month preceding the Application
	Received Date and be dated no more than 60 calendar days prior to the Note Date, and
	Three months business account statements no older than the latest three months represented on the
	YTD profit and loss statement • For example, if the YTD profit and loss statement is through May 31, 2020, the business
	account statements can be no older than for March, April and May
	• The lender must review the three most recent depository account statements to support the
	level of business revenue reported in the current year-to-date profit and loss statement.
	Otherwise, the lender must obtain additional statements or other documentation to support
	the on-going nature of business revenue reported in the current year-to-date profit and loss statement.
	Business Operations:
	Have business operations been maintained or modified to support continued business income?
	 Is the business continuing to operate in the current location or an alternate location suitable for business operations?
	 Is there a demand for the product or service currently offered by the business?
	Is the business operation and/or revenue temporarily restricted due to state shelter in place, stay at
	home or other similar state or local orders?
	 Is the impact to the business operations negligible due to the nature of the business?
	Business Income:
	The lender must complete a business income assessment by comparing the YTD net business
	income from the YTD profit and loss statement to historical business income calculated using the
	Cash Flow Analysis (Form 1084) for a similar timeframe (such as monthly).
	 Lenders can make standard adjustments to business cash flow (net income on the profit and loss statement) as allowed on Form 1084.
	 When the lender determines net business income is impacted, but profit and loss details are not
	sufficient to determine the income is stable at the reduced level, the lender can obtain additional
	documentation to supplement the profit and loss statement (such as a month-to-month income
	trending analysis) to make this determination. If stability cannot be confirmed, the income is not eligible for qualifying purposes.
	engine for qualitying purposes.
	Business Stability:
	Does the profit and loss identify a significant imbalance between expenses and revenue that may
	impact financial stability? Or have modifications to current business operations been made to correct this imbalance?
11/11/2021	this impaiance ?

11/11/2021

Page 5 of 14



	 Do prior year business tax returns demonstrate ample financial liquidity due to a history of retained earnings?
	 Do current business account balances (excluding Paycheck Protection Program (PPP) or other similar COVID-19 related loans or grants) support the financial ability of the business to operate given current market and economic conditions?
	 A current balance sheet may be used to support the lender's determination of business stability, in conjunction with the profit loss statement.
	 Income Calculation Adjustment: When it is determined that the current year net business income has been impacted by COVID-19 and is: Less than the historical monthly income calculated using Form 1084, but is stable at its current level, the lender must reduce the amount of qualifying income calculated using Form 1084 to no more than the current level of stable income as determined by the lender (see Business Income above) More than the historical income calculated using Form 1084, the lender must use no more than the currently stable level of income calculated using Form 1084 to qualify the borrower.
	Refer to <u>Fannie Mae Lender Letter 2021-03</u> for more details regarding temporary requirements and guidance for borrowers with qualifying income derived from self-employment. Standard self-employment guidelines are found in the following sections:
	Section B3-3.2-01 Underwriting Factors and Documentation for a Self-Employed Borrower
	Section B3-3.2-02 Business Structures Section B3-3.1-01 IRS Forms Quick Reference
	<u>4506-C / Tax Transcripts</u> : Tax, W2 and/or 1099 transcripts are required to validate qualifying income. If a self-employed borrower is using income to qualify from business tax returns, tax transcripts for that business are not required. However, a signed 4506-C for that business is required.
	Verbal Verification of Employment (VVOE):
	 <u>Salaried</u>: Must be dated within 10 calendar days prior to funding. A VVOE cannot be obtained on the actual Note Date. <u>Self-employed</u>: Must be dated within 20 calendar days prior to funding). A VVOE cannot be obtained on the actual Note Date). Examples include: Evidence of current work (e.g., executed contracts or signed invoices that indicate the business is operating on the day the Seller verifies self-employment)
	 Evidence of current business receipts within 20 calendar days prior to funding (e.g., payment for services performed) Lender certification the business is open and operating (e.g., the lender confirmed through a phone call or other means) Business website demonstrating activity supporting current business operations (e.g., timely appointments for estimates or service can be scheduled)
	As a reminder, Impac does NOT allow a VVOE (or alternative documentation detailed herein) to be obtained post-closing. Further, a VVOE cannot be obtained on the actual Note Date.
Ineligible Transactions	 Loans that are not Qualified Mortgages eligible for safe harbor protection under 12 CFR Part 1026.43 Loans that do not meet the Ability to Repay requirements of TILA Construction to Permanent financing
	 Land contracts Section 32 and/or High Cost Loans Blanket loans
	Bridge loans
	 Escrows for Work Completion Loans to Loan Purchaser employees
	 Borrowers less than 18 years old Refinancing of a subsidized loan, including Habitat for Humanity, USDA, FHA with a recapture or any
	city/county grant
	 Property/Land Flip Transactions Straw Borrowers/Straw Buyer
	Builder/Seller Bailout plans
	 Multiple property payment skimming which typically involves investors who purchase investment properties with seller carry back financing and collect rents but do not make the mortgage payments
	 Foreclosure Bailouts of any kind (arms-length purchase of a short sale is not deemed a foreclosure bailout)
	Interest Only Loans
	 Temporary Buydowns Lease Purchase Option
	Model Home Lease Back
	Prepayment Penalty

Wholesale Lending



	Texas Refinance 50(a)(6) transactions
	Loans with Escrow Holdbacks
	 Properties that have been listed for sale in the last six (6) months (measure from day off market to application data)
	 application date) Properties with resale restrictions (includes age-restricted properties)
Insurance	Homeowners Insurance
	Each borrower has the right to select his or her own insurance carrier to provide property insurance for the subject property, provided that the insurance policy and coverage meet Fannie Mae's requirements. This may include but is not limited to H0-6 Coverage, a Blanket Insurance Policy and liability insurance. The lender must ensure that the insurance carrier, policy, and coverage meet the requirements in the Fannie Mae Selling Guide. <u>Rent Loss Insurance</u> Not required
	Flood Insurance Flood insurance is required for any property located within any area designated by FEMA as an Area of Special Flood Hazard. Flood insurance should be in the form of the standard policy issued under the NFIP or by a private insurer. The terms and conditions of the flood insurance coverage must be at least equivalent to the terms and conditions of coverage provided under the standard policy of the NFIP for the appropriate property type. The Policy Declaration page of a policy is acceptable evidence of coverage.
	The amount of flood insurance provided by the NFIP or by a private insurer must meet Fannie Mae's minimum coverage requirements for the appropriate property type. In addition, private carriers must meet Fannie Mae's minimum rating requirements for insurance underwriters.
	Flood insurance premiums are required to be escrowed. Loans secured by properties that are covered by a blanket condo, HOA or similar group policy are not subject to escrow provided the policy meets the requirements under the Biggert-Waters Flood Insurance Reform Act of 2012 ("Biggert-Waters") and Homeowner Flood Insurance Affordability Act of 2014 ("HFIAA").
	Private Mortgage Insurance
	Not required
Liabilities	 When payments will continue for more than 10 months, the payments must be considered as part of the borrower's recurring monthly debt obligations. However, voluntary payments do not need to be taken into consideration and an exception is allowed for alimony. A copy of the divorce decree, separation agreement, court order, or equivalent documentation confirming the amount of the obligation must be obtained. For alimony obligations, the lender has the option to reduce the qualifying income by the amount of the alimony obligation in lieu of including it as a monthly payment in the DTI. For loan casefiles underwritten through DU, when using the option of reducing the borrower's monthly qualifying income by the monthly alimony payment, under Income Type, the lender must enter the amount of the alimony obligation as a negative amount.
	Business Debt in Borrower's Name: When a self-employed borrower claims that a monthly obligation that appears on his or her personal credit report (such as a Small Business Administration loan) is being paid by the borrower's business, the lender must confirm that it verified that the obligation was actually paid out of company funds and that this was considered in its cash flow analysis of the borrower's business. The payment does not need to be considered as part of the DTI if: • The account in guestion does not have a history of delinguency,
	 The business provides acceptable evidence that the obligation was paid out of company funds (such as 12 months of canceled company checks), and The lender's cash flow analysis of the business took payment of the obligation into consideration.
	 The payment must be considered as part of the DTI in any of the following situations: If the business does not provide sufficient evidence that the obligation was paid out of company funds. If the business provides acceptable evidence of its payment of the obligation, but the lender's cash flow analysis of the business does not reflect any business expense related to the obligation (such as an interest expense—and taxes and insurance, if applicable—equal to or greater than the amount of interest that one would reasonably expect to see given the amount of financing shown on the credit report and the age of the loan). It is reasonable to assume that the obligation has not been accounted for in the cash flow analysis.
	 If the account in question has a history of delinquency. To ensure that the obligation is counted only once, the lender should adjust the net income of the business by the amount of interest, taxes, or insurance expense, if any, that relates to the account in question. <u>Court-Ordered Assignment of Debt</u>:
	When a borrower has outstanding debt that was assigned to another party by court order (such as under a divorce decree or separation agreement) and the creditor does not release the borrower from liability, the borrower has a contingent liability. The lender is not required to count this contingent liability as part of the borrower's recurring monthly debt obligations. The lender is not required to evaluate the payment history for the assigned debt after the effective date of the assignment. The lender cannot disregard the borrower's payment history for the debt before its assignment.

11/11/2021

Wholesale Lending



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 <u>Debts Paid by Others</u>: Certain debts can be excluded from the borrower's recurring monthly obligations and the DTI: When a borrower is obligated on a non-mortgage debt - but is not the party who is actually repaying the debt - the lender may exclude the monthly payment from the borrower's recurring monthly obligations. This policy applies whether or not the other party is obligated on the debt, but is not applicable if the other party is an interested party to the subject transaction (such as the seller or realtor). Non-mortgage debts include installment loans, student loans, revolving accounts, lease payments, alimony, child support, and separate maintenance. See below for treatment of payments due under a federal income tax installment agreement. When a borrower is obligated on a mortgage debt - but is not the party who is actually repaying the debt - the lender may exclude the full monthly housing expense (PITIA) from the borrower's recurring monthly obligations if: The party making the payments is obligated on the mortgage debt, There are no delinquencies in the most recent 12 months, and
• The borrower is not using rental income from the applicable property to qualify. In order to exclude non-mortgage or mortgage debts from the DTI, the lender must obtain the most recent 12 months' canceled checks (or bank statements) from the other party making the payments that document a 12- month payment history with no delinquent payments.
When a borrower is obligated on a mortgage debt, regardless of whether or not the other party is making the monthly mortgage payments, the referenced property must be included in the count of financed properties.
Deferred Installment Debt: Deferred installment debts must be included as part of the borrower's recurring monthly debt obligations. For deferred installment debts other than student loans, if the borrower's credit report does not indicate the monthly amount that will be payable at the end of the deferment period, the lender must obtain copies of the borrower's payment letters or forbearance agreements so that a monthly payment amount can be determined and used in calculating the borrower's total monthly obligations. For information about deferred student loans, see Student Loans below.
 Federal Income Tax Installment Agreements: When a borrower has entered into an installment agreement with the IRS to repay delinquent federal income taxes, the lender may include the monthly payment amount as part of the borrower's monthly debt obligations (in lieu of requiring payment in full) if: There is no indication that a Notice of Federal Tax Lien has been filed against the borrower in the county in which the subject property is located. The lender obtains the following documentation: An approved IRS installment agreement with the terms of repayment, including the monthly payment amount and total amount due; and Evidence the borrower is current on the payment sassociated with the tax installment plan. Acceptable evidence includes the most recent payment amount owed and due date. At least one payment must have been made prior to closing.
As a reminder, lenders remain responsible under the life-of-loan representations and warranties for clear title and first-lien enforceability. The payments on a federal income tax installment agreement can be excluded from the DTI if the agreement meets the terms in Debts Paid by Others or Installment Debt described above. If any of the above conditions are not met, the borrower must pay off the outstanding balance due under the installment agreement with the IRS.
Garnishments: All garnishments with more than 10 months remaining must be included in the DTI.
Home Equity Lines of Credit: When the mortgage that will be delivered also has a HELOC that provides for a monthly payment of principal and interest or interest only, the payment on the HELOC must be considered as part of the DTI. If the HELOC does not require a payment, there is no recurring monthly debt obligation so the lender does not need to develop an equivalent payment amount.
Installment Debt: All installment debt that is not secured by a financial asset – including student loans, automobile loans, personal loans, and timeshares – must be considered part of the DTI if there are more than 10 monthly payments remaining. However, an installment debt with fewer monthly payments remaining also should be considered as a recurring monthly debt obligation if it significantly affects the borrower's ability to meet his or her credit obligations. See above for treatment of payments due under a federal income tax installment agreement. Note: A timeshare account should be treated as an installment debt regardless of how it is reported on the credit report or other documentation (that is, even if reported as a mortgage loan).

11/11/2021

Page 8 of 14



Lease Payments: Lease payments must be considered in the DTI regardless of the number of months remaining on the lease.
This is because the expiration of a lease agreement for rental housing or an automobile typically leads to either a new lease agreement, the buyout of the existing lease, or the purchase of a new vehicle or house. Loans Secured by Financial Assets:
When a borrower uses their financial assets – life insurance policies, 401(k) accounts, individual retirement accounts, certificates of deposit, stocks, bonds, etc. – as security for a loan, the borrower has a contingent liability.
The lender is not required to include this contingent liability as part of the DTI provided the lender obtains a copy of the applicable loan instrument that shows the borrower's financial asset as collateral for the loan. If the borrower intends to use the same asset to satisfy financial reserve requirements, the lender must reduce the value of the asset (the account balance, in most cases) by the proceeds from the secured loan and any related fees to determine whether the borrower has sufficient reserves.
<u>Open 30–Day Charge Accounts</u> : Open 30–day charge accounts require the balance to be paid in full every month and are not included in the DTI. For open 30-day charge accounts that do not reflect a monthly payment on the credit report, or 30-day accounts that reflect a monthly payment that is identical to the account balance, lenders must verify borrower funds to cover the account balance. The verified funds must be in addition to any funds required for closing costs and reserves.
 Note: DU will include the balance of the 30-day charge accounts on the loan application in the Reserves Required to be Verified amount shown on the DU Underwriting Findings report. However, for transactions that do not require the verification of reserves, the balance of 30-day charge accounts in the Reserves Required to be Verified amount will be reduced by any cash out the borrower will receive through the transaction. If the borrower paid off the account balance prior to closing, the lender may provide proof of payoff in lieu of
verifying funds to cover the account balance.
Other Real Estate Owned—Qualifying Impact: When the borrower owns mortgaged real estate, the status of the property determines how the existing property's PITIA must be considered in qualifying for the new mortgage transaction. If the mortgaged property owned by the borrower is
 An existing investment property or a current principal residence converting to investment use, the borrower must be qualified in accordance with, but not limited to, Fannie Mae guidelines for Rental Income, Minimum Reserve Requirements, and, if applicable, Multiple Financed Properties for the Same Borrower;
 An existing second home or a current principal residence converting to a second home, the PITIA of the second home must also be counted as part of the borrower's recurring monthly debt obligations; or If the borrower's current principal residence is pending sale, but the transaction will not close with title transfer to the new owner prior to the subject transaction, and the borrower is purchasing a new principal residence, the current PITIA and the proposed PITIA must be used in qualifying the borrower for the new mortgage loan. However, Fannie Mae will not require the current principal residence's PITIA to be used in qualifying the borrower as long as the following documentation is provided: The executed sales contract for the current residence, and Confirmation that any financing contingencies have been cleared.
<u>Property Settlement Buyout</u> : When a borrower's interest in a property is bought out by another co-owner of the property, as often happens in a divorce settlement, but the lender does not release the borrower from liability under the mortgage, the borrower has a contingent liability. If the lender obtains documentation to confirm the transfer of title to the property, this liability does not have to be considered as part of the DTI.
Rental Housing Payment: The housing payment for each borrower's principal residence must be considered when underwriting the loan. For the following scenarios, the borrower's monthly rental housing payment must be evaluated (if the borrower does not otherwise have a mortgage payment or no housing expense): • For non-occupant borrowers, and
 For second homes or investment properties. The following list provides examples of acceptable documentation to verify the rental payment: Six months canceled checks or equivalent payment source;
 Six months bank statements reflecting a clear and consistent payment to an organization or individual; Direct verification of rent from a management company or individual landlord; or A copy of a current, fully executed lease agreement and two months canceled checks (or equivalent payment source) supporting the rental payment amount.
Revolving Charge/Lines of Credit: Revolving charge accounts and unsecured lines of credit are open-ended and should be treated as long-term debts and must be considered part of the DTI. These tradelines include credit cards, department store charge cards, and personal lines of credit. Equity lines of credit secured by real estate should be included in the housing expense. If the credit report does not show a required minimum payment amount and there is no supplemental

Wholesale Lending

expense. If the credit report does not show a required minimum payment amount and there is no supplemental

Page 9 of 14



	documentation to support a payment of less than 5%, the lender must use 5% of the outstanding balance in the DTI.
	For DU loan casefiles, if a revolving debt is provided on the loan application without a monthly payment amount, DU will use the greater of \$10 or 5% of the outstanding balance as the monthly payment when calculating the DTI.
	Student Loans: If a monthly student loan payment is provided on the credit report, the lender may use that amount for qualifying purposes. If the credit report does not reflect the correct monthly payment, the lender may use the monthly payment that is on the student loan documentation (the most recent student loan statement) to qualify the borrower.
	 If the credit report does not provide a monthly payment for the student loan, or if the credit report shows \$0 as the monthly payment, the lender must determine the qualifying monthly payment using one of the options below. If the borrower is on an income-driven payment plan, the lender may obtain student loan documentation to verify the actual monthly payment is \$0. The lender may then qualify the borrower with a \$0 payment. For deferred loans or loans in forbearance, the lender may calculate A payment equal to 1% of the outstanding student loan balance (even if this amount is lower than the actual fully amortizing payment), or A fully amortizing payment using the documented loan repayment terms.
	 <u>Calculating Monthly Real Estate Tax Payment</u>: The lender must base its calculation of real estate taxes for borrower qualification on no less than the current assessed value. However, the lender must project the real estate taxes if one of the following applies: For purchase and construction-related transactions, the lender must use a reasonable estimate of the real estate taxes based on the value of the land and the total of all new and existing improvements. This policy also applies to properties in jurisdictions where a transfer of ownership typically results in a reassessment or revaluation of the property and a corresponding increase in the amount of taxes. There is a tax abatement on the subject property that will last for no less than 5 years from the note date. For example: For a municipality with a 10-year abatement, the lender may qualify the borrower with the reduced tax amount; For a municipality with a 10-year abatement and with annual real estate tax increases in years 1 through 10, the lender must qualify the borrower with the annual taxes that will be required at the end of the 5th year after the first mortgage payment date.
	The lender has the option to project the real estate taxes if the amount of taxes will be reduced based on federal, state, or local jurisdictional requirements. However, the taxes may not be reduced if an appeal to reduce them is only pending and has not been approved.
Minimum Loan Amount	Minimum loan amount is \$1 over the FHFA county loan limits as specified for the state/county and number of units (i.e. loan amount cannot be eligible for Conventional Conforming or High Balance financing).
Multiple Financed Properties	Multiple Financed Properties: The following describes the limits that apply to the number of financed properties a borrower may have. • Primary Residence: No limit • Second Home and Investment Property: 10 • If the borrower is financing a second home or investment property and the borrower will have seven to ten financed properties, a minimum 720 FICO is required.
	 The number of financed properties calculation includes: The number of 1-4 unit residential properties where the borrower is personally obligated on the mortgage(s), even if the monthly housing expense is excluded from the borrower's DTI because it is co-signed debt/paid by others. The total number of properties financed, not to the number of mortgages on the property or the number of mortgages sold to Fannie Mae (a multiple unit property counts as one property, such as a two-unit); The borrower's principal residence if it is financed; and The cumulative total for all borrowers (though jointly financed properties are only counted once).
	 The following property types are not subject to these limitations, even if the borrower is personally obligated on a mortgage on the property: Commercial real estate, Multifamily property consisting of more than four units, Ownership in a timeshare, Ownership of a vacant lot (residential or commercial), or Ownership of a manufactured home on a leasehold estate not titled as real property (chattel lien on the home).

Wholesale Lending

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	For DU loans, DU will determine the number of financed properties for the loan casefile based on the following
	approach:
	 If the number of financed properties field is completed, DU will use that as the number of financed properties. The lender must complete this field with the number of financed one-to four-unit residential properties (including the subject transaction) for which the borrower(s) are personally obligated. If the number of financed properties field is not provided, DU will use the number of residential properties in the Real Estate Owned (REO) section that include a mortgage payment, or that are associated with a mortgage or HELOC in the liabilities section of the loan application, as the number of financed properties.
	 If the number of financed properties field and the REO information was not provided, DU will use the number of mortgages and HELOCs disclosed in the liabilities section of the loan application as the number of financed properties. When none of the information above is provided on the loan application, DU will use the number of mortgages and HELOCs disclosed on the credit report as the number of financed properties.
	Note : In order to account for the subject property, DU will add "1" to the number of financed properties on purchase and construction transactions when the REO section, number of mortgages on the application, or number of mortgages on the credit report are used as the number of financed properties.
	Calculation of Reserves for Multiple Financed Properties: If the borrower owns other financed properties, additional reserves must be calculated and documented for financed properties other than the subject property and the borrower's primary residence. The other financed properties reserves amount must be determined by applying a specific percentage to the aggregate of the outstanding unpaid principal balance (UPB) for mortgages and HELOCs on these other financed properties. • 2% of the aggregate UPB if the borrower has one to four financed properties, ewer the aggregate UPB if the borrower has seven to ten financed properties, or 6% of the aggregate UPB if the borrower has seven to ten financed properties.
	 The aggregate UPB calculation does not include the mortgage and HELOCs that are on The subject property, The borrower's principal residence, Properties that are sold or pending sale, and Accounts that will be paid by closing (or omitted in DU on the online loan application)
Prepayment Penalty	Not allowed

Wholesale Lending



Eligible:



Property Types

Single-Family Residence Detached & Attached Low and High Rise Condominium Site Condominium Planned Unit Development (PUD) Attached and Detached 2-4 unit Ground Lease / Leasehold Property Ineligible Properties: Co-ops Modular Homes **Condominium Conversion** Non-Warrantable Condominium Manufactured Home Condotels or Condo Hotels Log Homes Raw Land Mixed Use Property Agricultural properties (40+ acres / Working Farms) **Corporate Properties** . Earth Homes, Burm Homes, or Basement Homes **Environmental Conditions** Dwellings with > 4 units Lagoons/Cesspools • Churches • • Timeshares Rooming/Boarding • Limited Marketability/Unique Properties Properties located in Lava Zones Postponed Improvements or Proposed Construction Factory Built Housing Condominiums: All condominiums must meet FNMA warrantable Condominium requirements. The file must have documentation confirming FNMA requirements have been met. Depending on FNMA requirements, acceptable project reviews include: Limited Review Process **Full Review Process** Full Review: Attached Units in New and Newly Converted Condo Projects Project Eligibility Review Service (PERS) Approved projects PUD (Planned Unit Development): Loans located in PUDs must meet all requirements of the Fannie Mae Selling Guide. Qualified Mortgage Loan must a Qualified Mortgage eligible for safe harbor protection APR must be < APOR + 1.50% (i.e. "safe harbor") **Requirements** Subordinate Financing Not allowed Transaction Types Purchase Mortgages: Non-arm's length transactions are purchase transactions in which there is a relationship or business affiliation between the seller and the buyer of the property. Non-arm's length transactions are allowed for the purchase of existing properties unless specifically forbidden for the particular scenario, such as delayed financing. For the purchase of newly constructed properties, if the borrower has a relationship or business affiliation (any ownership interest, or employment) with the builder, developer, or seller of the property, only purchase mortgage loans secured by a principal residence are allowed. Refinance Transactions: The appraised value is used to determine value. Further, properties currently listed for sale or listed within the past 6 months are not eligible for refinance transactions. Day off the market is calculated from the application date. Limited Cash-Out Refinance Limited cash-out refinance transactions must meet the following requirements: The transaction is being used to pay off an existing first mortgage loan (including an existing HELOC in first-lien position) by obtaining a new first mortgage loan secured by the same property. Only subordinate liens used to purchase the property may be paid off and included in the new mortgage. Exceptions are allowed for paying off a Property Assessed Clean Energy (PACE) loan or other debt

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11/11/2021

Wholesale Lending

(secured or unsecured) that was used solely for energy-related improvements.

Page 12 of 14



	Acceptable Uses: Modifying the interest rate and/or term for existing mortgages; Device of the unpeed principal balance of the oviction first metages (including prepayment)
	 Paying off the unpaid principal balance of the existing first mortgage (including prepayment penalties); Financing the payment of closing costs, points, and prepaid items. With the exception of real
	estate taxes that are more than 60 days delinquent, the borrower can include real estate taxes in the new loan amount as
	 The real estate taxes must be paid in full through the transaction; and Payment for the taxes must be disbursed to the taxing authority through the closing transaction, with no funds used for the taxes disbursed to the borrower Receiving cash back in an amount that is not more than the lesser of 2% of the new refinance
	 loan amount or \$2,000; Buying out a co-owner pursuant to an agreement; Paying off a subordinate mortgage lien (including prepayment penalties) used to purchase the
	subject property. The lender must document that the entire amount of the subordinate financing was used to acquire the property; or
	 Paying off the unpaid principal balance of PACE loans and other debt used for energy-related improvements.
	 Ineligible Transactions: No outstanding first lien on the subject property;
	 The proceeds are used to pay off a subordinate lien that was not used to purchase the property (other than the exceptions for paying off PACE loans and other debt used for energy-related improvements);
	 The borrower finances the payment of real estate taxes that are more than 60 days delinquent for the subject property in the loan amount; and
	 A short-term refinance mortgage loan that combines a first mortgage and a non-purchase-money subordinate mortgage into a new first mortgage or any refinance of that loan within six months.
	 <u>Refinances to Buy Out An Owner's Interest</u>: A transaction that requires one owner to buy out the interest of another owner (for example, as a
	result of a divorce settlement or dissolution of a domestic partnership) is considered a limited cash-out refinance if the secured property was jointly owned for at least 12 months preceding the disbursement date of the new mortgage loan.
	 All parties must sign a written agreement that states the terms of the property transfer and the proposed disposition of the proceeds from the refinance transaction. Except in cases in recent inheritance, documentation must be provided to indicate joint ownership by all parties for at least 12 months preceding the disbursement date of the new mortgage loan.
	 Borrowers who acquire sole ownership of the property may not receive any of the proceeds from the refinancing
	Cash-Out Refinance: Cash-Out refinance transactions must meet the following requirements:
	 The transaction must be used to pay off existing mortgages by obtaining a new first mortgage secured by the same property or be a new mortgage on a property that does not have a mortgage lien against it. The property must have been purchased (or acquired) by the borrower at least six months prior to the disbursement date of the new mortgage loan except for the following:
	 There is no waiting period if the lender documents that the borrower acquired the property through an inheritance or was legally awarded the property (divorce, separation, or dissolution of a domestic partnership).
	 The delayed financing requirements are met. See Delayed Financing Exception below. If the property was owned prior to closing by a limited liability corporation (LLC) that is majority-owned or controlled by the borrower(s), the time it was held by the LLC may be counted towards meeting the borrower's six month ownership requirement. In order to close the refinance transaction, ownership must be transferred out of the LLC and into the name of the individual
	 borrower(s). If the property was owned prior to closing by an inter vivos revocable trust, the time held by the trust may be counted towards meeting the borrower's six month ownership requirement if the borrower is the primary beneficiary of the trust.
	 <u>Acceptable Uses</u>: Paying off the unpaid principal balance of the existing first mortgage;
	 Paying of the unpaid principal balance of the existing inst mortgage; Financing the payment of closing costs, points, and prepaid items. The borrower can include real estate taxes in the new loan amount. Delinquent real estate taxes (taxes past due by more than 60 days) can also be included in the new loan amount, but if they are, an escrow account must be established, subject to applicable law or regulation;
	 Paying off any outstanding subordinate mortgage liens of any age;
	 Taking equity out of the subject property that may be used for any purpose; Financing a short-term refinance mortgage loan that combines a first mortgage and a non-purchase-money subordinate mortgage into a new first mortgage or a refinance of the short-term refinance loan within six months.
11/11/2021	Welessle Landing Base 12 ef 14

11/11/2021

Wholesale Lending

Page 13 of 14



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	Ineligible Transactions:
	The mortgage loan is subject to a temporary interest rate buydown.
	The subject property was purchased by the borrower within the six months preceding the
	disbursement date of the new mortgage loan except if delayed financing guidelines are met.
	 For certain transactions on properties that have a Property Assessed Clean Energy (PACE) loan,
	borrowers who refinance the first mortgage loan and have sufficient equity to pay off the PACE
	loan but choose not to do so will be ineligible for a cash-out refinance.
	 Transactions classified as HomeStyle Energy loans. However, energy-related improvements are
	 permitted. Transactions in which a portion of the proceeds of the refinance is used to pay off the outstanding
	balance on an installment land contract, regardless of the date the installment land contract was
	executed.
	 The new loan amount includes the financing of real estate taxes that are more than 60 days
	delinquent and an escrow account is not established, unless requiring an escrow account is not
	permitted by applicable law or regulation. For example, if a particular state law does not allow a
	lender to require an escrow account under certain circumstances, the loan would be eligible for
	sale to Fannie Mae without an escrow account.
	Maximum Cash Out: There are no limits on the amount of cash back that can be received on a standard
	cash-out refinance transaction, subject to the maximum LTV.
	Delayed Financing Exception:
	Borrowers who purchased the subject property within the past six months (measured from the date on
	which the property was purchased to the disbursement date of the new mortgage loan) are eligible for a
	cash-out refinance if all of the following requirements are met:
	The original purchase transaction was an arms-length transaction
	 For this refinance transaction the borrower(s) must meet Fannie Mae's and Impac's borrower
	eligibility requirements. The borrower(s) may have initially purchased the property as one of the
	following:
	 A natural person; An eligible inter vivos revocable trust, when the borrower is both the individual
	establishing the trust and the beneficiary of the trust;
	 An eligible land trust when the borrower is the beneficiary of the land trust; or
	 An LLC or partnership in which the borrower(s) have an individual or joint
	ownership of 100%
	 The original purchase transaction is documented by a settlement statement, which confirms that
	no mortgage financing was used to obtain the subject property. A recorded trustee's deed (or
	similar alternative) confirming the amount paid by the grantee to trustee may be substituted for a
	settlement statement if a settlement statement was not provided to the purchaser at time of sale.
	The title report must confirm that there are no existing liens on the subject property.
	 The sources of funds for the purchase transaction are documented (such as bank statements,
	personal loan documents, or a HELOC on another property)
	 If the source of funds used to acquire the property was an unsecured loan or a loan secured by an asset other than the subject property (such as a HELOC secured by another property) the
	asset other than the subject property (such as a HELOC secured by another property), the settlement statement for the refinance transaction must reflect that all cash-out proceeds be used
	to pay off or pay down, as applicable, the loan used to purchase the property. Any payments on
	the balance remaining from the original loan must be included in the DTI for the refinance
	transaction.
	Note: Funds received as gifts and used to purchase the property may not be reimbursed with
	proceeds of the new mortgage loan
	The new loan amount can be no more than the actual documented amount of the borrower's initial
	investment in purchasing the property plus the financing of closing costs, prepaid fees, and points
	on the new mortgage loan (subject to the maximum LTV/CLTV/HCLTV ratios for the cash-out
	transaction based on the current appraised value)
	All other cash-out refinance eligibility requirements are met and cash-out pricing is applied.
Underwriting	All loans must be submitted to DU or LPA whereby an Approve/Ineligible or Accept/Ineligible recommendation is
	required. Loans can be "ineligible" due to loan amount only. Loans must follow and meet all requirements of the
	DU or LPA approval in addition to any overlays referenced in these guidelines.

11/11/2021

Wholesale Lending

Page 14 of 14